



INSTITUTIONAL HOUSES

If you are company that wants to build housing for your *executives* and *staff*, or simply improve on your balance sheet's real estate stock, Apion is your trusted contractor. We build houses that include:-

- Executive Villas
- Single Family Homes
- Apartments
- Town Houses

We offer land already zoned and parceled for commercial development with clean slate of title. Apion is a general contractor and design-build Company founded in 2017. Apion has an extensive design and build capability with a significant existing client base from within both the public and private sectors delivering housing built to the highest standards for clients to own and to meet the demand for the provision of affordable housing to their executives and staff.

Apion undertakes all aspects of the development process including site viability studies, land acquisition, securing planning consent, detailed design, project procurement, construction, sales and marketing and customer care.

Since our inception, our mission has remained the same, to provide our clients with the highest quality construction services for the residential and commercial housing sector. We accomplish this by instilling responsibility and integrity into every employee, subcontractor and supplier we work with.

ARE YOU A COMPANY?

GET VESTED

INTEREST IN

OUR

REAL ESTATE

PROPOSALS



We are a property development company focused on the Zambian housing market. Our development teams have a wealth of experience and local knowledge, spanning over several years in the sector. When it comes to building houses, we're problem solvers by nature and our vast experience means that we can successfully overcome a whole range of housing perspectives. We have a very experienced management team, with robust pricing and cost control structures, that deliver value for money for our clients and maximise returns to land-owners. We are totally market focussed, creating homes excellent. Should you have well located land, or buildings, suitable for development and want to maximize your returns by working with us, we are handy too.

We have an extensive product range from one bedroom apartments to five bedroom executive houses with a portfolio of both traditional and contemporary styles, all architecturally designed to a high specification with low running costs and capable of meeting the Government's latest sustainability and energy efficiency standards.

Apion has an experienced housing team with huge expertise in different types of house builds. Our staff work closely with our customers to make sure projects are successfully completed, not only to the project specification, budget and programme, but also ensuring we drive for efficiency and deliver sustainable solutions. At all stages of the project our team can advise our customers on the latest sustainable construction methods and materials, and also on any design elements which could improve the build, to ensure we produce properties are foremost in beauty and design.

Apion team is experienced in the delivery of construction services and construction management for variety housing such as villas, apartment condos, blocks of flats (or Town house), pre-fabricated housing and contemporary multi-storey units.

We can offer turnkey packages for housing projects delivering single and multi-storey units with associated infrastructure works. Our experience of design and build, through work with local architects and engineers enables us to develop projects from conceptual drafting planning through to completion.

We have experience in various types of house construction and have worked with other developers. Apion is thus a leading specialist in the residential sector providing innovative advice, combining our experience with our commercial and local specialist knowledge. Our integrated teams deliver large and small developments throughout Zambia, working with companies, public sector and individuals.

At Apion, we build housing facilities and related infrastructure – on a large scale, to tight deadlines, with quick turnarounds – to meet the requirements of any housing need. We set up everything that our customers would need – housing units, social amenities, utility services, retail centres, catering, and recreation facilities. From the generators to the water, Apion builds homes away from home of the highest quality, be it for a few handful of people or a hundred or a thousand people.

Our best assets are our experienced people working as project managers, superintendents, estimators, draftsmen, masons, heavy equipment operators, carpenters, laborers and office support personnel. Our approach is defined by a set of values that foster a true sense of family; a commitment to only the finest craftsmanship; and a desire to build relationships that are based on old-fashioned principles like trust and integrity

We are fully conversant with all the latest regulations in our market sector and understand how to achieve housing complexes within standards. We have expertise in road layout and construction, drainage design, services provision, hard and soft landscaping, conveyancing and estates completions as well as extensive knowledge and experience in developing brown field sites and have the capability to deal with site remediation and complex foundation solutions.

Typical clients and situations where Apion can be of service include:

Company Housing. Apion can undertake full design and build on behalf of a company for its executives and staff.

Development Companies. Development companies can work with us as we can avail our proven track record to deliver units in an economical manner for the residential element of a development.

Distressed Situations. Apion can develop manage for banks/receivers on sites with an element of distress where previous developers are no longer able to complete a scheme. This can be particularly advantageous in situations where the sale of the land is not in the best interest and we can work through problems to maximise value recovery.

Public/Private Landowners. Apion can generate best value for a parcel of land, converting zoned sites into residential developments and returning value throughout various stages of the development. Apion can offer the full extent of our services through all steps of the development process, or indeed select stages if applicable/preferable.

We can also offer Design and Build + which involves managing the marketing, sales and after-sales support, capitalising on our expertise from our own development projects. This service ensures development profit is maximised and retained by the client. We are able to undertake a wide range of projects with a development value from K4 million+ to K40m+.

Financing Models

Cooperative Funding
Mortgage Financing
Straight Purchase

Contact Us

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