

UPSCALE PROPERTY INVESTMENTS



WE TAKE CARE OF YOUR PROPERTY DEVELOPMENT AND PROPERTY INVESTMENTS

No matter what your property development project is by keeping abreast of the property market, Apion is uniquely able to assist property developers in Zambia's growing economy on the opportunities of tomorrow, today. As a result we have created a property development project team program for new and experienced investors alike. Apion seeks to encourage investors of any kind to join the property market. We want you to be a part of creating beautiful projects throughout Lusaka and the surrounding areas.

Our integrated property development services include:

- Finding the right site for you including pre purchase feasibility studies and development analysis using our property experience. This ensures that you enter into any transaction with your "eyes wide open".
- Evaluating town planning and development issues.
- Finance procurement through leading banks and mortgage brokers ensuring that you obtain competitive finance.
- Design management using a local architectural team experienced in designing projects with strong market appeal that can be built economically.
- Comprehensive design and cost assessment for your independent verification prior to any final commitment.
- Town planning approval procurement as well as surveying and subdivision services using the resources of our experienced team and senior consultants.
- Construction project management and administration to ensure your project runs smoothly, on time and on budget. We can safely say this because of our track record of which we are extremely proud.
- Finding the right joint venture partners to help you finance your project.
- Marketing co-ordination using our network of agents to sell or lease your property for you at top market prices.
- Planning land use and Environmental Impact Assessments

Obtaining consent for your project can be a minefield of political pressure and legal risk. Our focus is always on helping our clients to successfully negotiate that minefield efficiently and effectively.

Preparation is essential to achieving this and making sure that your application is robust before it is submitted is critical. Getting the application right maximizes the possibility of securing consent quickly, and minimizes the risk of a successful legal challenge.

That is why we work closely with your internal and external teams from the outset of a project to ensure that the application and supporting documentation is able to withstand the scrutiny of decision-makers, objectors and the courts. This upfront investment of our time leads to quicker determinations and fewer legal challenges.

Our dedicated team of lawyers, surveyors, architects and planners we outsource act for clients seeking:

- ❖ Planning permission
- ❖ Development consent orders
- ❖ Local building code requirements
- ❖ Leasing of completed facilities

We also act for both the private and public sectors, including developers, infrastructure providers, government departments and local authorities. Our clients trust us to lead their most politically sensitive and legally contentious projects.

Optimum results are more likely with local knowledge and, to that end, we have a network of quantity surveyors, architects, engineers and planners. This extensive coverage enables us to draw upon local experience and long-standing contacts with local stakeholders and decision-makers. Our local experience and knowledge of property market in Zambia gives the greatest national range and scope of any real estate firm, which enables us to draw on experience to make your project work well.

Contact Us Now +260 979 599 102/+260 968 678 447/+260 954 203 301

www.apionzambia.com

